### **Remuneration report 2021 - Fjordkraft**

### Introduction

The consolidated group, Fjordkraft Holding ASA, will be referred to as *Fjordkraft* or *the Group*. When referring to Fjordkraft AS, this will be specified.

2021 has been a challenging year with extreme market conditions. It has been a year where extraordinary price volatility in the electricity market has caused all-time high elspot prices throughout the year. The price peaked in December, reaching almost 3,90 NOK/kWh in the southern part of Norway. For reference, the area prices for December 2020 were around 0,27 NOK/kWh. High elspot prices, driven by an unfavorable hydrologic balance, an increase in the price of CO2 quotas, coal and gas, in addition to low generation of wind power, represented a challenging market sentiment for Fjordkraft. Operating income amounted to 15.209 NOKm, an increase of 261 percent compared to 2020. Net revenue amounted to 1.712 NOKm, an increase of 9 percent YoY. Total volume delivered was 20.193 GWh, representing a volume growth of 35 percent YoY driven by M&A. In the mobile segment Fjordkraft acquired Skymobil's customer portfolio in 2021, which was migrated to Fjordkraft in Q4. As a result, Fjordkraft gained 29 thousand subscribers in the segment during the quarter.

Based on company performance in 2021 the Board of Directors have awarded the CEO a discretionary bonus of 500.000 NOK, paid in 2022.

The rest of the executive management achieved a bonus of 53.712 NOK through the Group's performance bonus scheme for 2021, due to be paid in 2022.

### 1.1 Total remuneration of directors

Table 1 presents each director's total remuneration split out by component for the reported financial year and the previous financial year. Additionally, the table shows relative proportion of fixed and variable remuneration. Variable remuneration, also referred to as performance-based-compensation, is limited up to 40 percent of fixed remuneration as decided in the guidelines on executive compensation policies from the Board of Directors. Variable remuneration is calculated based on annual business performance. These results are externally audited and approved by the Board of Directors. Therefore, variable remuneration is paid the year after being earned. All the Group's employees except from the CEO are included in the Group's performance bonus scheme. However, the terms for executive management changed in 2020. If performance indicators are achieved, they will receive a maximum of 250.000 NOK. The bonus is based on financial and operational performance indicators. In 2020, 83 percent of performance indicators were achieved, and variable remuneration was paid in 2021 accordingly. For 2021, achieved performance indicators decreased to 21 percent, which will be paid in

2022. Variable remuneration to the CEO, who is excepted from this bonus scheme, is decided by the Board of Directors annually. In 2021 he received a discretionary bonus of 1.266.000 NOK based on the Group's historically good performances in 2020.

The CEO and the other members of the executive management may terminate their employment with the Company with 6 months' written notice. The CEO is entitled to severance payment for a period of 12 months following termination of employment.

### Pension expense for executive management

Executive management of Fjordkraft follows the same pension scheme as other employees. The pension scheme was changed 01.01.2020, from a defined benefit pension scheme to a defined contribution pension scheme. Employees born before 1963 continued their pension scheme while employees born in 1963 or later were moved to the defined contribution pension scheme. Thus, position will not influence which pension scheme an employee follows. The contribution rates for the defined contribution pension scheme are set to 5 percent of salaries between 0- and 7,1-times G (where G is the National Insurance Scheme basic amount) and 15 percent of salaries between 7,1- and 12-times G. For salaries above 12 G the rate is 15 percent.

### **Changes in Executive management**

Per Heiberg-Andersen has been a part of the group's executive management from 01.11.2020. Thus, remuneration included in the table for the reported financial year of 2020 is from 01.11.2020 to 31.12.2020.

CFO, Birthe Strander was on maternity leave from January 2020 with 80 percent coverage, meaning that she received 80 percent of her salary throughout this period. During the maternity leave Fjordkraft have been reimbursed for parts of the CFOs salary, up to 6 times G, by NAV (the Norwegian Labour and Welfare Administration). During this period Ole Johan Langenes functioned as acting CFO, from January 2020 until June 2021.

### Changes to the Board of Directors in 2021

There were made several changes to the composition of The Board of Directors at the General Meeting, held 21<sup>st</sup> of April 2021. Chairman of the Board at the time, Per Axel Koch, stepped down from the position he held since 2018. Steinar Sønsteby, a member of the Board since 2018, was elected as the new Chairman for a period of 1 year.

Furthermore, Lindi B. Vinsand concluded her time as a Board Member. Tone Wille and Per Oluf Solbraa was elected as new Board Members. There was also a change in employee representatives as Lindi Bucher Vinsand was replaced by Marianne Unhjem-Solbjørg. Remuneration to the Board have been paid according to these changes and in line with remuneration terms approved at the General Meeting. Moreover, some of the board members have additional positions which they are compensated for. In these cases, total remuneration will consist of remuneration for both positions. This applies to:

- Steinar Sønsteby, Chairman of the Remuneration Committee
- Tone Wille, Member of the Remuneration Committee
- Per Oluf Solbraa. Member of the Remuneration Committee
- Live Haukvik, Chairwoman of the Audit Committee
- Heidi Theresa Ose, Member of the Audit Committee

## \* Variable remuneration is paid the year after being earned. Variable remuneration paid in 2021 is earned in the financial year 2020.

|                                                              | Tab  | ole 1 - | Remuneration   | n of Directors paid | during the reported | d financial year |                    |                            |          |
|--------------------------------------------------------------|------|---------|----------------|---------------------|---------------------|------------------|--------------------|----------------------------|----------|
|                                                              |      | 1       |                |                     | 2                   | 3                | 4                  | 5                          |          |
|                                                              |      |         | neration       |                     |                     |                  | Total remunertaion | Portion of fixed and varia |          |
| Name of Director, position                                   |      | Fees    | Other benefits | One-year variable   | Multiyear variable  |                  |                    | Fixed                      | Variable |
|                                                              | 2022 |         |                |                     |                     |                  |                    |                            |          |
|                                                              | 2021 |         |                |                     |                     |                  |                    |                            |          |
|                                                              | 2020 |         |                | 1                   |                     | 1                |                    |                            |          |
| Rolf Barmen (Chief Executive Officer)                        |      |         |                | 500                 |                     |                  |                    |                            |          |
|                                                              | 3231 |         | 150            |                     |                     | 724              | 5371               | 63 %                       | 37 %     |
|                                                              | 3167 |         | 150            |                     |                     | 601              | 5118               | 65 %                       | 35 %     |
| Birte Strander (Chief Financial Officer)                     | 1-11 |         |                | 54                  |                     |                  |                    | - 1 0 1                    |          |
|                                                              | 1743 |         | 120            |                     |                     | 392              | 2516               |                            | 26 %     |
|                                                              | 1498 |         | 120            | 52                  |                     | 281              | 1951               | 83 %                       | 17 %     |
| Ole Johan Langenes (Acting Chief Financial Officer,          | 644  |         | 42             | 209                 |                     | 71               | 966                | 71 %                       | 29 %     |
| 01.01.2020-31.05.2021)                                       | 1523 |         | 42             |                     |                     | 162              | 1837               | 88 %                       | 12 %     |
| Jeanne K. Tjomsland (Head of HR, Communications              | 1525 |         | 100            | 54                  |                     | 102              | 1657               | 00 /0                      | 12 /0    |
| Scallic K. Ijonstand (field of fik, Communications           | 1721 |         | 120            |                     |                     | 374              | 2476               | 74 %                       | 26 %     |
| and Sustainability)                                          | 1675 |         | 120            |                     |                     | 276              | 2123               | 85 %                       | 15 %     |
| Arnstein Flaskerud (Head of Strategy and M&A)                | 1075 |         | 120            | 54                  |                     | 270              | 2123               | 05 70                      | 15 70    |
| Thistern Theorem (Thead of Strategy and theory)              | 1878 |         | 120            |                     |                     | 326              | 2585               | 77 %                       | 23 %     |
|                                                              | 1827 |         | 120            |                     |                     | 290              | 2289               | 85 %                       | 15 %     |
| Solfrid K. Aase (Head of Company Projects)                   | 1027 |         | 120            | 54                  |                     |                  | 220)               | 00 / 10                    | 10 / 0   |
|                                                              | 1565 |         | 100            |                     |                     | 285              | 2211               | 75 %                       | 25 %     |
|                                                              | 1523 |         | 100            |                     |                     | 219              | 1894               | 86 %                       | 14 %     |
| Christian Kalvenes (Head of Consumer)                        |      |         |                | 54                  |                     |                  |                    |                            |          |
| × /                                                          | 1565 |         | 100            | 209                 |                     | 170              | 2044               | 81 %                       | 19 %     |
|                                                              | 1523 |         | 100            | 52                  |                     | 162              | 1837               | 88 %                       | 12 %     |
| Alf-Kåre Hjartnes (Chief Operating Officer)                  |      |         |                | 54                  |                     |                  |                    |                            |          |
|                                                              | 1721 |         | 120            | 209                 |                     | 314              | 2364               | 78 %                       | 22 %     |
|                                                              | 1675 |         | 120            | 42                  |                     | 247              | 2084               | 86 %                       | 14 %     |
| Roger Finnanger (Head of Business)                           |      |         |                | 54                  |                     |                  |                    |                            |          |
|                                                              | 1565 |         | 100            | 261                 |                     | 173              | 2099               | 79 %                       | 21 %     |
|                                                              | 1523 |         | 100            | 52                  |                     | 162              | 1837               | 88 %                       | 12 %     |
| Solfrid Fluge Andersen (Head of Service Companies)           |      |         |                | 54                  |                     |                  |                    |                            |          |
|                                                              | 1565 |         | 100            | 209                 |                     | 173              | 2047               | 81 %                       | 19 %     |
|                                                              | 1523 |         | 100            | 42                  |                     | 166              | 1831               | 89 %                       | 11 %     |
| Per Heiberg-Andersen (Head of Nordics and other end          |      |         |                | 54                  |                     |                  |                    |                            |          |
|                                                              | 1565 |         | 100            |                     |                     | 169              | 2004               | 83 %                       | 17 %     |
| user companies)                                              | 258  |         | 17             |                     |                     | 43               | 318                | 86 %                       | 14 %     |
|                                                              |      |         |                |                     |                     |                  |                    |                            |          |
|                                                              | 2021 |         |                |                     |                     |                  |                    |                            |          |
|                                                              | 2020 |         |                |                     |                     |                  |                    |                            |          |
| Steinar Sønsteby (Chairman of the board)                     |      | 461     |                |                     |                     |                  | 461                | 100 %                      | 0 %      |
|                                                              |      | 298     |                |                     |                     |                  | 298                | 100 %                      | 0 %      |
| Live Bertha Haukvik (Member of the board)                    |      | 383     |                |                     |                     |                  | 383                | 100 %                      | 0 %      |
|                                                              |      | 360     |                |                     |                     |                  | 360                |                            | 0 %      |
| Heidi Theresa Ose (Member of the board)                      |      | 396     |                |                     |                     |                  | 396                |                            | 0 %      |
|                                                              |      | 298     |                |                     |                     |                  | 298                | 100 %                      | 0 %      |
| Per Oluf Solbraa (Member of the board since                  |      | 212     |                |                     |                     |                  | 212                | 100 %                      | 0 %      |
| 21.04.21)<br>Tone Wille (Member of the board since 21.04.21) |      | 212     |                |                     |                     |                  | 212                | 100 %                      | 0 %      |
| Tone while (Member of the board since 21.04.21)              |      | 212     |                |                     |                     |                  | 212                | 100 %                      | 0 %      |
| Frank Økland (Member of the board, Employee                  | 1    | 104     |                |                     |                     |                  | 104                | 100 %                      | 0 %      |
| representative)                                              |      | 103     |                |                     |                     |                  | 103                | 100 %                      | 0 %      |
| Elisabeth Norberg (Member of the board, Employee             |      | 104     |                |                     |                     |                  | 104                | 100 %                      | 0 %      |
| representative)                                              |      | 103     |                |                     |                     |                  | 103                |                            | 0 %      |
| Marianne Unhjem (Member of the board since                   |      | 73      |                |                     |                     |                  | 73                 | 100 %                      | 0 %      |
| 21.04.21, Employee representative)                           |      |         |                |                     |                     |                  |                    |                            |          |
| Per Axel Koch (Chairman of the board until                   |      | 161     |                |                     |                     |                  | 161                | 100 %                      | 0 %      |
| 31.03.2021)                                                  |      | 524     |                |                     |                     |                  | 524                |                            | 0 %      |
| Lindi B. Vinsand (Member of the board until                  |      | 32      |                |                     |                     |                  | 32                 |                            | 0 %      |
| 31.03.2021)                                                  |      | 103     |                |                     |                     |                  | 103                | 100 %                      | 0 %      |

### **1.2 Share-based remuneration**

A share option-based incentive program was established when Fjordkraft was listed on the Oslo Stock Exchange in March 2018. The program has a long-term horizon with vest date set 3 years from award date.

600 000 share options were issued to executive management at the start of the program. The share options were issued with vest date evenly distributed between 2020-2022. To maintain a 3-year horizon new share options were added to the program in 2020 and will continue to be issued on a yearly basis, as decided by the Board of Directors. The maximum number of options vesting in any given year will not exceed 0,6 percent of the shares outstanding in the company. The strike price of the stock options will be set to market price at the time of grant. The strike price will be adjusted for any dividends paid before exercise. The options have a cap on gains of three times the exercise price (before adjustments for dividend payments). If the share price exceeds the cap price, the options may be settled by the company in cash based on the gain calculated at the cap price, providing an absolute limit to the possible gain.

As a vesting condition the Employee must remain an employee of the Company or an affiliated company at the end of the vesting period.

|                               | Table 2 - Shares options awarded or due to the Directors for the reported fiancial year |                                                |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |
|-------------------------------|-----------------------------------------------------------------------------------------|------------------------------------------------|--------------------------|-------------------------------|--------------------------|------------------------------------------------|---------------------------|---------------------------|-----------------------|----------------------|-------------------------------|---------------------------|----------------------------|--|
|                               |                                                                                         |                                                | The m                    | nain conditions of share awar | d plans                  |                                                |                           | Operine half and          |                       |                      | g the reported financial year |                           |                            |  |
| Name of Dissue                | 1                                                                                       | 2                                              | 3                        | 4                             | 5                        | 6                                              | 7                         | Opening balance<br>8      | During t<br>9         | he year<br>10        | 11                            | Closing balance<br>12     | 13                         |  |
| Name of Director,<br>position | Spesification of plan                                                                   | Performance period                             | Award date               | Vesting date                  | End of holding period    | Exercise period                                | Strike price of the share | Share options awarded at  | Share options awarded | Share options vested |                               | Share options awarded and | Share options subject to a |  |
|                               |                                                                                         |                                                |                          |                               |                          |                                                |                           | the beginning of the year |                       |                      | performance condition         | unvested                  | holding period             |  |
| Rolf Barmen,                  | Share option scheme -                                                                   | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 40000                     | 0                     | 40000                | 40000                         | 0                         | 40000                      |  |
|                               | Round 1                                                                                 | 10.12.2018-15.02.2021<br>10.12.2018-15.02.2022 | 10.12.2018               | 15.02.2021<br>15.02.2022      | 15.02.2023<br>15.02.2023 | 15.02.2021-15.02.2023<br>15.02.2022-15.02.2023 | 33                        | 40000<br>40000            | 0                     | 40000<br>0           | 40000 40000                   | 0 40000                   | 40000<br>0                 |  |
| Chief Executive               | Share option scheme -<br>Round 2                                                        | 12.02.2020-15.02.2022                          | 12.02.2020               | 15.02.2022                    | 14.02.2023               | 15.02.2023-14.02.2027                          | 68                        | 40000                     | 0                     | 0                    | 40000                         | 40000                     | 0                          |  |
|                               | Share option scheme -                                                                   |                                                | 1210212020               | 101011010                     |                          |                                                |                           | 10000                     |                       | Ū                    | 10000                         | 10000                     |                            |  |
| Officer                       | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 40000                 | 0                    | 40000                         | 40000                     | 0                          |  |
| Birte Strander,               | Share option scheme -                                                                   | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
|                               | Round 1                                                                                 | 10.12.2018-15.02.2021<br>10.12.2018-15.02.2022 | 10.12.2018               | 15.02.2021<br>15.02.2022      | 15.02.2023<br>15.02.2023 | 15.02.2021-15.02.2023                          | 33                        | 20000 20000               | 0                     | 20000                | 20000 20000                   | 0 20000                   | 20000                      |  |
| Chief Financial               | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Chief Thiblietor              | Round 2<br>Share option scheme -                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Officer                       | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Jeanne k.                     |                                                                                         | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
| Tjomsland, Head               | Share option scheme -<br>Round 1                                                        | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
| njomsianu, meau               |                                                                                         | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| of HR,<br>Communication       | Share option scheme -<br>Round 2                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
|                               | Share option scheme -                                                                   | I T                                            |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |
| and Sustainability            | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Arnstein                      | Share option scheme -                                                                   | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
|                               | Round 1                                                                                 | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
| Flaskerud, Head of            | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
|                               | Round 2<br>Share option scheme -                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Strategy and M&A              | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Solfrid K. Aase,              | Share option scheme -                                                                   | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
|                               | Round 1                                                                                 | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
| Head of Company               | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| ricad of company              | Round 2<br>Share option scheme -                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Projects                      | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Christian Kalvenes,           |                                                                                         | 18.01.2019-15.02.2020                          | 18.01.2019               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
|                               | Share option scheme -<br>Round 1                                                        | 18.01.2019-15.02.2021                          | 18.01.2019               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 20000                     | 0                     | 20000                | 20000                         | 0                         | 20000                      |  |
|                               | Notici 1                                                                                | 18.01.2019-15.02.2022                          | 18.01.2019               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
|                               | Share option scheme -<br>Round 2                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
|                               | Share option scheme -                                                                   |                                                |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |
| Head of Consumer              | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0 10000                   | 20000                 | 0 10000              | 20000                         | 20000                     | 0                          |  |
| Alf-Kåre Hjartnes,            | Share option scheme -                                                                   | 10.12.2018-15.02.2020<br>10.12.2018-15.02.2021 | 10.12.2018               | 15.02.2020<br>15.02.2021      | 15.02.2023<br>15.02.2023 | 15.02.2020-15.02.2023<br>15.02.2021-15.02.2023 | 33                        | 20000                     | 0                     | 20000                | 10000 20000                   | 0                         | 10000<br>20000             |  |
|                               | Round 1                                                                                 | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Chief Operating               | Share option scheme -<br>Round 2                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
|                               | Share option scheme -                                                                   |                                                |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |
| Officer                       | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Roger Finnanger,              |                                                                                         | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
|                               |                                                                                         | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
|                               | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 0                          |  |
|                               | Round 1                                                                                 | 18.01.2019-15-02.2020<br>18.01.2019-15.02.2021 | 18.01.2019<br>18.01.2019 | 15.02.2020<br>15.02.2021      | 15.02.2023<br>15.02.2023 | 15.02.2020-15.02.2023<br>15.02.2021-15.02.2023 | 34<br>34                  | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
|                               |                                                                                         | 18.01.2019-15.02.2021 18.01.2019-15.02.2022    | 18.01.2019<br>18.01.2019 | 15.02.2021<br>15.02.2022      | 15.02.2023               | 15.02.2021-15.02.2023                          | 34<br>34                  | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 10000                      |  |
|                               | Share option scheme -                                                                   |                                                |                          |                               |                          |                                                |                           |                           | •                     |                      |                               |                           | · ·                        |  |
|                               | Round 2<br>Share option scheme -                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Head of Business              | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Solfrid Fluge                 |                                                                                         | 10.12.2018-15.02.2020                          | 10.02.2021               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
| -0-                           |                                                                                         | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
|                               | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 0                          |  |
| Andersen, Head of             | Round 1                                                                                 | 01.05.2019-15-02.2020                          | 18.01.2019               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 37,9                      | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
|                               |                                                                                         | 01.05.2019-15.02.2021                          | 18.01.2019               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 37,9                      | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
| Service                       | Share option scheme -                                                                   | 01.05.2019-15.02.2022                          | 18.01.2019               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 37,9                      | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 0                          |  |
|                               | Round 2<br>Share option scheme -                                                        | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Companies<br>Per Heiberg-     | Round 3                                                                                 | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Andersen, Head of             | Share option scheme -<br>Round 2                                                        | 09.11.2020-15.02.2022                          | 09.11.2020               | 15.02.2022                    | 14.02.2023               | 15.02.2022-14.02.2023                          | 79,7                      | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| Nordics and other             | Nouna L                                                                                 | 09.11.2020-15.02.2023                          | 09.11.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-15.02.2027                          | 79,7                      | 20000                     | 0                     | 0                    | 20000                         | 20000                     | 0                          |  |
| end-user                      | Share option scheme -<br>Round 3                                                        |                                                |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |
| companies                     |                                                                                         | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 20000                 | 0                    | 20000                         | 20000                     | 0                          |  |
| Ole Johan                     | Share option scheme -                                                                   | 10.12.2018-15.02.2020                          | 10.12.2018               | 15.02.2020                    | 15.02.2023               | 15.02.2020-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
| Langenes, Acting              | Round 1                                                                                 | 10.12.2018-15.02.2021                          | 10.12.2018               | 15.02.2021                    | 15.02.2023               | 15.02.2021-15.02.2023                          | 33                        | 10000                     | 0                     | 10000                | 10000                         | 0                         | 10000                      |  |
| Chief Financial               | Share option scheme -                                                                   | 10.12.2018-15.02.2022                          | 10.12.2018               | 15.02.2022                    | 15.02.2023               | 15.02.2022-15.02.2023                          | 33                        | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 0                          |  |
| Officer                       | Round 2                                                                                 | 12.02.2020-15.02.2023                          | 12.02.2020               | 15.02.2023                    | 14.02.2027               | 15.02.2023-14.02.2027                          | 68                        | 10000                     | 0                     | 0                    | 10000                         | 10000                     | 0                          |  |
| (01.01.2020-<br>31.05.2021)   | Share option scheme -<br>Round 3                                                        | 18.02.2021-14.02.2024                          | 18.02.2021               | 14.02.2024                    | 14.02.2028               | 14.02.2024-14.02.2028                          | 78                        | 0                         | 10000                 | 0                    | 10000                         | 10000                     | 0                          |  |
| ,                             |                                                                                         |                                                |                          |                               |                          |                                                | TOTAL                     | 870000                    | 230000                | 410000               | 1100000                       | 690000                    | 410000                     |  |
|                               |                                                                                         |                                                |                          |                               |                          |                                                |                           |                           |                       |                      |                               |                           |                            |  |

### 1.3 Any use of the right to reclaim

Variable remuneration is calculated based on the fulfillment of KPIs decided by the board of Directors. When measuring to which extent these KPIs have been fulfilled the company relies on approved and audited numbers from the annual report. Variable remuneration is then paid in arrears. As variable remuneration is based on approved and final numbers the company does not have an option to reclaim the remuneration after it has been rewarded.

### **1.4 Information on how the remuneration complies with remuneration policy and how performance criteria were applied**

The remuneration is in line with The Board of Directors' guidelines for remuneration to directors that is based on recommendations from the Compensation Committee and approved at the general meeting. The guidelines state that executive management should be offered competitive salary terms, with performance-based remuneration connected to business performance and shareholder value to attain and attract desired competencies, and to provide immediate and long-term incentives. Salary and other remuneration payable to the CEO is determined by the Board of Directors, while compensation payable to other members of the executive management is determined by the CEO in consultation with the Board Chairman and the Remuneration Committee.

Performance criteria were applied to determine variable remuneration to the Directors. The financial and operational performance indicators used as performance criteria is profit before tax, customer satisfaction, distribution of number of electrical deliveries to the private market, and quality of invoicing process. Variable remuneration to the CEO is decided annually based on performance criteria chosen by the Board of Directors.

### **1.5 Derogations and deviations from the remuneration policy and from the procedure for its implementation**

There has been no derogations or deviations from The Board of Directors' guidelines for remuneration to directors during the reported financial year. Variable remuneration to executive management has been rewarded based on agreed-upon criteria and validated results and is within the approved proportion for all directors. Furthermore, the share options plan has been continued according to plan.

### 1.6 Comparative information on the change of remuneration and company performance

Table 3 presents annual change in executive management's remuneration compared to other employees and company performance. Fjordkraft was listed on the Oslo Stock Exchange in 2018.

Therefore, data prior to this is not included. In conjunction with the initial public offering executive management's fixed remuneration was adjusted to reflect the organizational change and to maintain competitive terms. The increase in fixed remuneration was extraordinary and not comparative to normal years. The numbers presented is limited to employees of Fjordkraft AS and does not include all employees of the consolidated group. Annual change in total remuneration is only included for Directors that have been employed in full during the two financial years being compared.

> RFY-4 vs. RFY-3 2017 vs 2018

39 53 %

29.63 %

28,00 %

34,62 %

26,09 %

28,00 %

2018

30 %

2018

3,48 %

248.7

252

Total

-13.65 %

-17,46 %

-13,42 %

-10,58 %

-9,19 %

-8,14 %

1 097 422

326 883

Fixed

| Table 3 - Comparative table over change in remuneration and company performance            |              |         |              |          |                 |         |  |
|--------------------------------------------------------------------------------------------|--------------|---------|--------------|----------|-----------------|---------|--|
| Annual change                                                                              |              | s. RFY  | RFY-2 v      | s. RFY-1 | RFY-3 vs. RFY-2 |         |  |
|                                                                                            | 2020 vs 2021 |         | 2019 vs 2020 |          | 2018 vs 2019    |         |  |
| Annual change in director's remuneration                                                   | Fixed        | Total   | Fixed        | Total    | Fixed           | Total   |  |
| Rolf Barmen (Chief Executive Officer)                                                      | 2,00 %       | 2,88 %  | 3,00 %       | 33,84 %  | 2,50 %          | 5,04 %  |  |
| Birte Strander (Chief Financial Officer)*                                                  | 2,54 %       |         | 3,00 %       |          | 2,86 %          | 7,23 %  |  |
| Ole Johan Langenes (Acting Chief Financial Officer, 01.01.2020-31.05.2021)                 |              |         | 3,00 %       |          |                 |         |  |
| Jeanne K. Tjomsland (Head of HR, Communications and Sustainability)                        | 2,50 %       | 13,81 % | 3,00 %       | 3,94 %   | 3,13 %          | 6,73 %  |  |
| Arnstein Flaskerud (Head of Strategy and M&A)                                              | 2,54 %       | 13,01 % | 3,00 %       | 3,74 %   | 2,86 %          | 8,08 %  |  |
| Solfrid K. Aase (Head of Company Projects)                                                 | 2,52 %       | 14,99 % | 3,00 %       | 4,23 %   | 3,45 %          | 6,28 %  |  |
| Christian Kalvenes (Head of Consumer, since 01.02.2019)                                    | 2,52 %       | 11,88 % | 3,00 %       |          |                 |         |  |
| Alf-Kåre Hjartnes (Chief Operating Officer)                                                | 2,50 %       | 11,59 % | 3,00 %       | 3,38 %   | 3,13 %          | 6,34 %  |  |
| Roger Finnanger (Head of Business, since 01.02.2019)                                       | 2,52 %       | 14,99 % | 3,00 %       |          |                 |         |  |
| Solfrid Fluge Andersen (Head of Service Companies, since 01.06.2019)                       | 2,52 %       | 12,55 % | 3,00 %       |          |                 |         |  |
| Per Heiberg-Andersen (Head of Nordics and other end-user companies, since 01.11.2020)      | 2,52 %       |         |              |          |                 |         |  |
| Group performance                                                                          |              | 2021    |              | 2020     |                 | 2019    |  |
| Net revenue, NOK in thousands                                                              | 1 712 011    |         | 1 567 722    |          | 1 295 134       |         |  |
| EBIT reported, NOK in thousands                                                            |              | 493 256 |              | 525 172  |                 | 482 738 |  |
| EBIT reported margin                                                                       |              | 29 %    |              | 33 %     |                 | 37 %    |  |
| Annual change in fixed remuneration on a full-time equivalent basis of employees           |              |         |              |          |                 |         |  |
|                                                                                            | 2021         |         | 2020         |          | 2019            |         |  |
| Annual change in fixed remuneration for employees of Fjordkraft AS excluding the Directors | 2,91 %       |         | 3,36 %       |          | 4,01 %          |         |  |
| Number of full-time equivalents of Fjordkraft AS                                           | 369,5        |         | 320,6        |          | 288             |         |  |
| Employees of Fjordkraft AS                                                                 | 379          |         | 330          |          | 293             |         |  |

\* CFO, Birte Strander was on maternity leave from January 2020 to May 2021 with 80 percent coverage. Thus, annual change in total remuneration for the CFO has not been included for these financial years.

### **1.7 Information on shareholder vote**

Pursuant to Section 5-6 of the Norwegian Public Limited Liability Companies Act, the General Meeting shall consider the Board of Directors' declaration regarding salaries and remuneration to the executive management.

The General Meeting shall conduct a vote on the Board of Directors' proposal for guidelines for salaries and remuneration to the executive management. The vote of the General Meeting is consultative to the Board, with the exception of benefits mentioned in Section 6-16a, first paragraph, item 3 of the Norwegian Public Limited Liability Companies Act (including grant of equity-linked incentives). For these benefits, the vote is binding for the Board of Directors.

The Board of Directors' guidelines for remuneration to directors were presented and approved at the General Meeting 21<sup>st</sup> of April 2021. A summary prepared by DNB Bank ASA stipulated that 59,946,972 shares (with a corresponding number of votes) were represented at the meeting, which represents 52,46 % of all issued shares in the company.

# Deloitte.

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To the General Meeting of Fjordkraft Holding ASA

### INDEPENDENT AUDITOR'S ASSURANCE REPORT ON REPORT ON SALARY AND OTHER REMUNERATION TO DIRECTORS

### Opinion

We have performed an assurance engagement to obtain reasonable assurance that Fjordkraft Holding ASA report on salary and other remuneration to directors (the remuneration report) for the financial year ended 31 December 2021 has been prepared in accordance with section 6-16 b of the Norwegian Public Limited Liability Companies Act and the accompanying regulation.

In our opinion, the remuneration report has been prepared, in all material respects, in accordance with section 6-16 b of the Norwegian Public Limited Liability Companies Act and the accompanying regulation.

### Board of directors' responsibilities

The board of directors is responsible for the preparation of the remuneration report and that it contains the information required in section 6-16 b of the Norwegian Public Limited Liability Companies Act and the accompanying regulation and for such internal control as the board of directors determines is necessary for the preparation of a remuneration report that is free from material misstatements, whether due to fraud or error.

#### Our independence and quality control

We are independent of the company as required by laws and regulations and the International Ethics Standards Board for Accountants' Code of International Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements. Our firm applies International Standard on Quality Control 1 (ISQC 1) and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Auditor's responsibilities

Our responsibility is to express an opinion on whether the remuneration report contains the information required in section 6-16 b of the Norwegian Public Limited Liability Companies Act and the accompanying regulation and that the information in the remuneration report is free from material misstatements. We conducted our work in accordance with the International Standard for Assurance Engagements (ISAE) 3000 – "Assurance engagements other than audits or reviews of historical financial information".

We obtained an understanding of the remuneration policy approved by the general meeting. Our procedures included obtaining an understanding of the internal control relevant to the preparation of the remuneration report in order to design procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. Further we performed procedures to ensure completeness and accuracy of the information provided in the remuneration report, including whether it contains the information required by the law and accompanying regulation. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Bergen, April 1, 2022 Deloitte AS

Helge-Roald Johnsen State Authorised Public Accountant

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